







CURRICULUM VITAE

TRAN VAN NAM (Mr.)

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|  | Associate Professor and Dean, Faculty of Law National Economics University, Vietnam |
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|  | namtv@neu.edu.vn ; namuw2002@gmail.com; |
|  | International Trade Law; Intellectual property, E-transactions law; Sale of goods; Trade in services; Maritime; Insurance; Alternative dispute resolution (ADR) |
|  | English, Vietnamese |



Work history

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| 1989 – 2004 | Lecturer, Economics Law National Economics University |
| 2005 - 2014 | Head of the Department of Business Law Faculty of Law, National Economics University |
| 2015 - present | Dean of Faculty of Law National Economics University |

Membership and Activities

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| 2002 – present | Arbitrator, Vietnam International Arbitration Centre (VIAC) |
| 1990 – present | Member, Vietnam Law Association (VLA) |
| 2003 - present | Member, Pacific Northwest Legal Studies in Business Association (PNLSB) |

Specialized expertise

- ❖ Mr. Tran Van Nam has 30 years in the field of teaching and research in Business law; Intellectual property law; E-Commerce Law and Business dispute resolution.
- ❖ Associate Professor Tran Van Nam is a speaker on negotiation, mediation and arbitration at forums in Vietnam and the Asia-Pacific region.

❖ Joined Vietnam International Arbitration Centre (VIAC) since 2002, he has participated as chairman; members of many arbitral tribunals that resolve business and international trade disputes, conducted in English and Vietnamese languages. The typical cases have successfully solved in the following areas:

Trade in goods:

- A dispute on scrap paper import contract from Korea (2005)
- A dispute about a seafood export contract to the Netherlands (2006)
- A dispute about electrical equipment trading contract between Hanoi enterprises (2008)
- A dispute on exporting instant noodles to Poland (2008)
- A dispute about a fertilizer export contract to Singapore (2010)
- A dispute on a contract to import caustic soda from China (2010)
- A dispute on a contract for importing refrigeration equipment from Malaysia (2011)
- A dispute on rosewood import contract from Laos (2011)
- A dispute about construction steel trading contract from China (2011)
- A dispute about an export contract of fertilizer from Vietnam to Singapore (2011)
- A dispute on a contract to import lamp ground from China (2012)
- A dispute about a construction steel trading contract from the Middle East (2013)
- A dispute on scrap paper trading contract from the Middle East (2014)
- A dispute about steel trading contracts between two Vietnamese enterprises (2015)
- A dispute about an import contract of coal from Indonesia to Vietnam (2019)

Trade in Services:

- A dispute about a contract to provide telecommunication lines for US businesses (2008)
- A dispute about a software license agreement from a Singaporean enterprise (2011)
- A dispute about Contract for renting business locations between two businesses in Hanoi (2012)
- A dispute on a distribution contract of cosmetic products between two multinational corporations in Ho Chi Minh City (2013)
- The dispute about the supply contract between Vietnam enterprises and foreign enterprises (2013)
- A dispute about a fertilizer insurance contract between two enterprises in Hanoi (2013)
- A dispute about a fire insurance contract for paper products between two enterprises in Hanoi (2015)

- A dispute on a contract of carriage of goods between two Vietnamese enterprises (2017)
- A dispute on a hotel management contract between a Vietnamese enterprise and a Hong Kong enterprise (2018)
- A dispute on a contract of business co-operation (BCC) between two Vietnamese enterprises (2019)
- A dispute on a contract of an aviation (pilot) training service between a Vietnamese enterprise and a Canadian counterpart (2020)

Qualifications & Certificates

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| 1988 | Bachelor of Law , LL.B; Hanoi Law University, Vietnam |
| 1995 | Master of Business Administration, MBA, Boise National University, United States |
| 2000 | Doctorate in Economics - Ph.D., National Economics University, Hanoi |
| 2005 | LLM of Intellectual Property - LL.M; University of Turin, Italy |
| 1995 | Associate Professor, awarded by the State Council for Professorship |
| 2016 | Senior Lecturer; appointed by the Ministry of Home Affairs |
| 2018 | CEDR Mediator certificate (UK) |
| 2018 | Certificate of participation in Train-the-trainer Training on Mediation of CEDR (UK) |
| 2009 | Certificate of participation in Train-the-trainer on Intellectual Property; held by Japan Intellectual Property Organization(JPO) |
| 2019 | Doctorate in Law -LL.D, Vietnam Academy of Social Sciences |

Selected publications

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| 1999, 2006, 2015 | Textbook International Trade Law ; Publisher of Science-Technology (first edition); Publisher of National Economics University (Editor) |
| 2017 | Intellectual Property Law ; (first edition); Publisher of National Economics University (Co-Editor) |
| 2014 | Legal advice handbook (part of civil contract); Publisher of Labor (Co-author); |
| 2014 | Copyright in Vietnam: Law and Enforcement , Judicial Publishing House (Editor) |

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| 2007 | "Introduction to the multilateral trading system: the International Trade Organization WTO" (Introduction to the multilateral trading system: Economics, Politics and Institutional Mechanics of the WTO); Labor-Social Publishing House |
| Google scholar search page | https://scholar.google.com/citations?user=_dmfvgUAAAAJ&hl=en_US |